



John Naylor
Chief Revenue Officer

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John Naylor is the Chief Revenue Officer and one of the original team members of Trew, a material handling automation solutions company built on the 20-year foundation of two innovative and well-known companies, Hilmot and Tech King Operations. John has 30 years of experience with a proven track record of delivering industry-leading results.

He brings creativity with a customer first approach by understanding the client's business, what is important to them, and what they need to be successful. In his role as CRO, John leads the sales, business development, and marketing teams with the goal to build lasting client relationships and partnerships focused on Trew's core value of "Winning Together."

John began his career in Canada on the integrator side of the industry learning the business through roles in inside sales, system design and engineering, project management, and installation. He moved to the US in 1999 and played a key role in the exponential growth of Mathews Conveyor, FKI Logistex, and Intelligrated through the development and management of numerous key programs and rollouts.

John joined Trew at its inception as a VP of Sales and along with his teammates helped drive rapid growth and brand recognition in the marketplace.

ABOUT TREW®

Trew provides automated material handling solutions for integrators and end users, including Warehouse Execution Systems (WES), Warehouse Control Systems (WCS), PLC- and server-based machine controls, motorized driven roller (MDR) conveyor, conventional conveyor, and services such as concepting, engineering, technical support, parts, field service and training. Serving the North American retail, warehouse, distribution, manufacturing, and ecommerce industries, Trew's experienced staff and broad network of integrator partners enable uncommonly smart solutions scalable to any material handling needs.

For more information, please visit <http://www.trewautomation.com>

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