



## INNOVATION THROUGH COLLABORATION.

AUTOMATED MATERIAL HANDLING SOLUTIONS FOR INTEGRATORS AND END-USERS



We are a combined consultant, software-, hardware-, service- and support-partner who listens to you, shares our know-how, tells you what we can and cannot do, and works with you to deliver fulfillment automation solutions.

Successful business gets done when trusted partners work together to win together. We ask our team members to be extraordinary, do the right thing even when no one is watching, work fearlessly, and own the outcome so our clients and Trew® win together.

### We develop uncommonly smart solutions to help our clients thrive.

#### Services:

- Solutions Development
- Project Management
- System Integration
- Electrical Design
- Installation Services

#### Technology Solutions:

- Warehouse Execution Software
- Warehouse Control Software
- Order Fulfillment
- Robotics
- Sortation and Conveyance
- Storage and Retrieval

#### Customer Experience:

- 24/7 Support
- Onsite Maintenance
- Field Service
- Training Services
- Online Parts Store

We have delivered software and hardware integrating our own and other OEM equipment to create client success. Our experience includes integration with the who's who of WMS and automation technology suppliers.

Trew is built on the foundation of team's know how and two innovative and respected companies — Hilmot and Tech King Operations. Our approach is about finding the right solution fit for you, the client, and working directly or with one of our integration partners to ensure tomorrow's challenges are met today.

[Learn more at TREWautomation.com](http://TREWautomation.com)

#### We deliver industry solutions tailored to your business:

- Apparel & Fashion
- Ecommerce
- Food Supply Chain
- General Merchandise
- Health & Pharmaceutical
- Manufacturing
- Postal & Parcel
- Retail Fulfillment
- Third Party Logistics
- Wholesale/B2B



Store



Omnichannel



Direct to Consumer



Hyperlocal



Micro



Nano



> **CHRIS ARNOLD**  
President & COO

> **MARK TEFEND**  
CEO

## WE DEVELOP UNCOMMONLY SMART SOLUTIONS TO HELP OUR CLIENTS THRIVE.

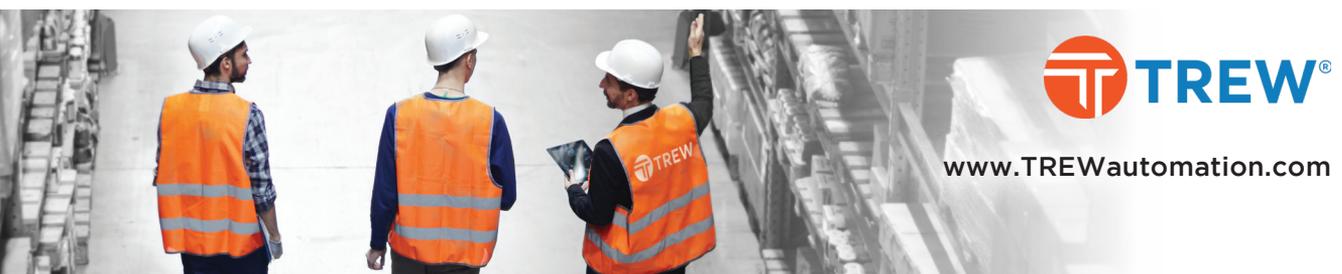
If the year 2020 has proven anything, it's that change should be expected. The grand plans that shaped the beginning of last year had to pivot to respond to new challenges and opportunities. We've seen this across the retail landscape, where non-traditional thinking is leading the way: sellers maximizing SKU offerings while minimizing inventories; repositioning inventories and diversification

of operations; gig-worker shipping to combat escalating shipping costs while improving speed of delivery, etc. We've seen consumer demand driving operations to be nimble and find the right partners to help think through what they really need to serve their customers.

### Seek to know. Listen to hear.

We built Trew for this. We started from the ground up with an experienced team of industry experts and established our DNA as a company that listens first, operates nimbly, and works together to win together. It seems almost too simple to say that listening comes first, but the only way to help our clients thrive is to truly listen and then engage with solutions. Our model has proven to be especially successful in this challenging environment. In less than two years we've recognized exponential growth in our business, partner network, and clients. We don't know how long COVID-19 will impact industry, but we do know things will continue to change. We are excited about the future and helping our clients thrive.

We have entered into a new era of re-imagined services, solutions, and collaboration, one that requires rapid responses, shorter cycle times, non-rigid and non-linear automation, high-SKU availability—and software that can manage the complexity while optimizing output.



[www.TREWautomation.com](http://www.TREWautomation.com)